



Product Focus

AIRBRUSHED

The art of spray tanning machines

Your customers may have heard about an 'airbrush' or a 'sunless' tan. They may want to hide stretch marks, 'body contouring', a party look, subtle glow, or look a star in minutes. Perhaps they simply prefer an instant result over a sunbed tan- which if done responsibly takes longer. You should have the answer with the right equipment.

But, there is a lot to consider; from the spray tan machine to the booth and the solution. There is the mist-extractor technology for minimal solution inhalation and the type of spray gun, the training of staff. Some machines can apply body contouring or double up for hair/nail and body art. Others operate ultra-silently, there is filtration and ease-of-maintenance. Then there is the booth. Will you opt for a pop-up tent, a simple screen or a static but durable extraction booth? What size would fit your salon, what system is for the mobile operator? Applications such

as body contouring, to accentuate and highlight existing body contours, can potentially bring in a whole new client base.

Some machines can apply body contouring or double up for hair/nail and body art

The client has to have the contours to begin with, so how about contacting body builder organisations and local gyms! it

can be used to accentuate cheekbones and neck structure, collar bone, shoulders, waistlines and cleavage. It can be tummy-toning, face-thinning, and thigh-slimming so contact modelling agencies, dancing schools, bridal and wedding organisations and your local airline! Thanks to the popular appeal you can also bring in, well, just about anyone really. And you forget to tell customers about the health and beauty benefits of UV tanning! The spray tanning market is broad. Here is some of what is available in the UK.

Bali Sun

0113 245 6002 & www.balisun.com

Spray Tan Machine

- Brand name:** Bali Sun EVO 500 Compressor
- Standard features:** Designed for a HVLP spray gun, this quiet, 7kg mobile compressor machine with quick-change air filters is suitable for mobile therapists or salons
- Extra features:** Stylish carry case with additional storage
- Full set up packages available:** Includes EVO 500 Comp/Gun/Case, Pop-up cubicle, 4 litres of solution, consumables and promotional material
- Details spray gun:** HVLP spray gun, can run an additional contouring airbrush gun with two outlets
- Standard warranty:** 12 months guarantee
- Facility of loaner equipment:** If repair of compressor is estimated to be over two weeks
- Technical support details:** Help with trouble-shooting and further maintenance.
- Training:** Accredited training offered
- Details marketing support:** Full range of promotional material; posters, appointment cards, product information leaflets, customer care cards etc

Cubicle

- Finish details:** Pull-up cubicle, nylon
- Colour:** Black.
- Size:** 2 Panel or 4 panel options. Both cubicles abt. 7ft (h) x 4ft (w) x 6ft (d) including extending floor section.
- Set-up requirements:** Can be put up in minutes. For rooms with limited space or for a spray tanning area
- Special features:** Comes with a useful carry bag

Spray Tan Solution

- Brand name:** Bali Sun Tropical Solution; Bali Sun Evolution Solution; Bali Sun Relaxing Solution; Bali Sun Energising Solution
- Details:** Tropical (9% DHA) for fair to medium skin, aloe vera, vitamin E and moisturisers, works with DHA. Evolution (9%) is medium to dark. Tropical also has Erythrolucose for a deep, dark tan. Aromatherapy Blends: Relaxing's (9%) and Energising's (9%) with essential oils.



Infinity Sun

00353 863 727 408 & www.infinitysun.co.uk

Spray Tan Machine

- Brand name:** Infinity Sun (Original Spa System; Spa Lite; Professional Studio)
- Standard features:** Multi-treatment with PH balance normalisation, anti-ageing and shimmer treatments. 2 separate gallons, up to 120 sprays per gallon, transportable with LCD touch pad (Original). Combines with back-drop, extractor fans and studio lighting (Professional Studio).
- Extra features:** Users can keep track of number and duration of tans. Integrates to a reception controllable 'T-max timer'. Air only feature for drying. Easy-glide solution drawer (Studio).
- Details spray machine:** Quiet, consistent and even application. Fully computerised and professional-looking. Hard-wearing and low-maintenance. Helps create natural tan leaving skin hydrated and radiant. Hand-held (Studio)
- Size:** 22" x 20" x 28" (Orig. Spa); 10" x 14" x 26" (Lite); 62" x 54 1/2" x 87" (Studio)
- Cost per treatment:** Costs client from £20-40; costs about £2 per spray
- Details spray gun:** Designed for efficient usage of solution and little amount of overspray. True width-control for 3-minute spray tans. HVLP control panel for intensity- control, with nozzle for contouring and efficiency
- Standard warranty:** 6-month
- Technical support details:** On-going
- Training details:** Training DVD included, on-site or training classes provided
- Details marketing support:** On-going

Extraction option

- Details filter:** Fully integrated spray and mist removal system, virtually overspray free.
- Additional features:** 3 extractor fans

Cubicle

- Details:** Infinity Sun mobile backdrop in black, minimal assembly. Various backdrop options available

Spray Tan Solution

- Details:** Vitamins. Designed for 'flawless and natural results'. Anti-ageing with anti-oxidants and pure botanicals without skin-damaging components

He-Shi Enterprises Ltd

004428 9044 9781 & www.he-shi.eu



- Brand name:** He-Shi
- Standard features:** Lightweight, compact, carry handle. Air tank with double-speed technology and automatic cut out (switching) reduces noise and running time
- Extra features:** A 3-metre braided hose for movement
- Details spray machine:** Compressor (220-240v). For large salons or mobile treatments - beauty box carry-able. 3.5 litre
- Full set-up packages available:** Yes
- Details spray gun:** HVLP -high speed, smooth coverage
- Standard warranty:** 1 year
- Cost per treatment:** £25 / £30 area dependant
- Additional tools:** Airbrush hanger - avoids spillage
- Facility of loaner equipment:** The salon's local distributor will look maintenance/ repair
- Training:** Distributor will train therapists. Com-provides customer training
- Technical support details:** Distributor
- Details marketing support:** Salons will be listed on website as an approved stockist

Spray Tan Solution

- Brand name:** He-Shi Dark 1 litre
- Details:** With colour guide. Lightly scented, 'exotic perfumes'. Dark (DHA 8.5%) for olive skin. Gold (DHA 8%) for a 'chic tan', 8 hours. Ethoxdiglycol enhances DHA penetration. PEG-40-hydrogenated castor oil.

Mystic Tan

0208 498 7277 & www.mystictan.com

Spray Tan Machine

- Brand name:** MysticTan MyMyst 2500
- Standard features:** Voice-guided instructions. Magneta system for smooth, even coverage. Individual fresh tanning spray cartridges. 4 spray options, skinspa and Mystic Aroma. Internal washdown facility.
- Details spray machine:** Static fully-automated unit, silent external compressor
- Size:** 220cm long x 120 cm wide
- Full set-up packages available:** Delivered and installed. Starter-pack contains Myst Cartridges, Sticky feet, retail products
- Cost per treatment:** Approx £3.50
- Details spray gun:** Spray nozzles cleaned automatically
- Standard warranty:** One year, may be extended with costs spread
- Facility of loaner equipment:** Repairs on-site
- Training:** Comprehensive on-site training, from boothmaintaining technical requirements to client advice. Demonstration DVD.
- Details marketing support:** Marketing materials, leaflets, post cards, posters etc

Extraction option

- Details:** Automatic internal extraction and filter system. Easy-remove and quick-washing filter.

Spray Tan Solution

- Brand name:** Mymyst cartridges
- Details tanning solution:** Classic bronze/ clear (medium tan), and premium bronze/ clear (dark). Skinspa cartridges stand-alone or with UV or sunless. Aloe vera, vit. E, ordenone – odour control. AHA, green tea, marine collagen, marine elastin, grape extract, panthenol



Sun Laboratories

01246 411800 & www.sunlabs-uk.com

Spray Tan Machine

- Brand name:** Sun System 10
- Standard features:** Fully-adjustable spray gun with reservoir capacity of 250ml, 3.5m hose
- Extra features:** Electronic air flow control, carry case
- Details spray machine:** Turbine, suitable for salons or mobile therapist, 5.7kg
- Full set-up packages available:** Yes
- Cost per treatment:** £3.00
- Details spray gun:** HVLP
- Standard warranty:** 2 years
- Facility of loaner equipment:** Yes
- Technical support details:** Yes
- Training:** Through most wholesalers and stockists
- Details marketing support:** Posters, leaflets, invites

Extraction option

- Details filter:** Mobile/ salon extraction unit and booth
- Additional features extractor fan:** The system's powerful yet quiet fans are efficient and economical, light-weight and use little space
- Maintenance/filter details:** Replacement filters
- Standard warranty:** Lifetime warranty on fans

Cubicle

- Finish details:** Black or bronze/ extractor flap/ 210 x 120 x 120cm
- Set-up requirements:** Erects and folds in seconds
- Made of:** Flame-retardant, internally waterproof, easy to wipe down

Spray Tan Solution

- Brand name:** Sun Laboratories
- Details:** Available in 2 colours (Dark (9% DHA) and Very Dark (12%), 2 sizes, erythrulose



Helionova

01603-789 010 & www.helionova.co.uk

Spray Tan Machine

- Brand name:** That'so
- Standard features:** Almost silent compressor with a 1/8 inch flexible tube for ease of movement
- Extra features:** Compact and sleek trolley design
- Details spray machine:** Compressor, 15kg, mostly static but can be mobile
- Full set-up packages available:** Yes- all machines are sold with a range of salon and retail products
- Cost per treatment:** £1.50
- Details spray gun:** HVLP 3000 Minijet, with optimum adjustment, round/flat spray control, quick change cup. Fine atomisation for solution saving.
- Standard warranty:** 1 year full warranty
- Facility of loaner equipment:** Yes
- Technical support details:** Jo or Steve at Helionova
- Training:** Training staff are based throughout the country
- Details marketing support:** Posters and images

Extraction option

- Details filter:** Static suitable for most salons
- Additional features:** Roof light and fans are activated and de-activated
- Maintenance/filter details:** Removable, washable filters
- Standard warranty:** 1 Year

Spray Tan Solution

- Brand name:** That'so Sun Makeup
- Details:** 8.5% DHA, Microcore technology for projection. Penetrates skin evenly avoids stains or dark patches as tan fades



United Beauty

01536 463 350 & www.unitedbeauty.co.uk

Spray Tan Machine

- Brand name:** Solglo®
- Standard features:** HVLP for an 'even and natural tan'. The compressor is small, compact, durable and reliable
- Extra features:** Minimal noise
- Details spray machine:** Mobile, compressor, 20kg
- Full set-up packages available:** Compressor; Spray Tanning Gun and Hose; Solution 8% and 12%; Body Scrub; poster etc
- Cost per treatment:** Owners set prices. £15 and £25 recommended
- Details spray gun:** HVLP, adjustable fan, width and flow
- Standard warranty:** 12 months
- Technical support details:** Yes
- Training details:** Yes, also for up to four people

Cubicle

- Finish details:** The Solglo® pop-up tent in black
- Set-up requirements:** Up and down in less than 60 sec
- Special features:** Banded with Solglo® logo
- Frame made of:** High-tensile spring steel

Spray Tan Solution

- Brand name:** Solglo®
- Details:** Sun Kissed Spray Tanning (8%) and Sun Drenched Tanning (12%). With guide colour. Develops 6 hours, full potential 10.



Urban Tan

0208 498 7266 and www.urban-tan.com

Spray Tan Machine

- Brand name:** Urban Tan Air caddy/Urban Tan 700 series
- Standard features:** Near-silent compressed air. 700 series comes in black satin finish, is lightweight and suitable for mobile, or can be wall-mounted in salons.
- Extra features:** Body-contouring airbrush; optional use for hair/nail/body art. The 700 series includes optional heated airflow, 3 speeds for fast drying. Range of 6 Aroma zones to personalise treatments
- Details spray machine:** Both compressed air and Turbine spray systems, portable
- Size/ weight:** Air caddy – weight 16kg H-530mm W-350mm D-220mm, 700 Series - weight 4kg H180mm W 250mm D – 300mm
- Full set-up packages available:** Packages can be tailored to business' needs
- Cost per treatment:** £1.73- £1.95+vat per application, based on standard size bottle purchase at list price on a 50ml application
- Details spray gun:** HVLP, 'perfection results' under 5 minutes. Easy-to-use guns, low maintenance, quick clean, reduced margin of error with one operational solution flow control
- Additional tools:** Air caddy offers additional airbrush for fine tool body contouring/ streamlining, plus an extendable handle for easy transportation
- Standard warranty:** 12 months parts and labour/ 12 months extended warranty available
- Facility of loaner equipment:** Free within warranty periods, small charge when out of warranty
- Technical support details:** Mon-Fri 9-5.30pm
- Training:** Urban Tan training academy. Spray tan training course with certification. In-salon or home
- Details marketing support:** Full marketing pack. Full marketing information given during training.

Extraction option

- Details filter:** Sleek energy-saving salon extraction booth, built-in lighting. Large portable, or small mobile
- Additional features:** Salon extraction booth, black satin finish, small footprint, W- 1200mm, D-640mm, H-1900- 2180mm. Height adjustable, standard plug socket
- Extraction rate:** Static extraction booth (3 Large fans) S600 (2 fan) portable floor standing extraction unit 650 m3/hr at 61 db. S500 (1 fan) floor standing mobile extraction unit 325 m3/hr at 59 db.
- Maintenance/ filter details:** Static cabin for minimal maintenance with washable panels and filters. Large and small mobile extraction with replaceable filters
- Standard warranty:** 12 months parts and labour/ 12 months extended (salon static booth)

Cubicle

- Finish details:** Black pop-up tent, with or without extraction flap, waterproof floor, clear vinyl roof to enable maximum light. Weight – 3.5kg, W - 1200mm D –1200mm H-2100mm. Storage (folded) size 680mm.
- Set-up requirements:** No poles, takes seconds to erect and collapse. For multi-room salons and mobile artists, folds flat for storage.
- Special features:** Optional at a cost
- Made of:** Heavy-duty nylon/polyester, internally water and flame retardant

Spray Tan Solution

- Brand name:** Urban Tan
- Details:** 4 paraben and fragrance-free DHA solutions. 6 Individual Aroma zones to scent and personalise treatments. Erythrulose, aloe vera, vitamin E, caffeine, panthenol (vitamin B5), and odour control.



Sunjunkie

0161 491 4499 & www.sunjunkie.com

Spray Tan Machine

- Brand name:** Sunjunkie
- Standard features:** Designed with technician in mind to help prevent back problems
- Details spray machine:** HVLP durable system, moveable. Suitable for salons and spas. Integral shelf unit to easily store solution and spray gun.
- Full set-up packages available:** Sunjunkie can provide full training, with three 500mls of Sunjunkie's solution.
- Cost per treatment:** Less than £2.40
- Details spray gun:** Sunjunkie modify all spray guns to produce a skilfully fine placement of solution
- Standard warranty:** 12 months
- Facility of loaner equipment:** Sunjunkie offer a three day 'back-to-base' policy
- Technical support details:** All of Sunjunkie's staff are fully trained in spray tanning
- Training details:** Guild of Beauty Therapists accredited Sunjunkie training. Partnered with Babtac.
- Details marketing support:** Full range of material

Spray Tan Solution

- Brand name:** Sunjunkie
- Ingredients:** DHA, erythrulose, aloe vera, vit. E, skin friendly, alcohol-free.





whitetobrown

0113 245 6002 & sales@whitetobrown.com

Spray Tan Machine

- Brand name: whitetobrown HVLP System
- Standard features: Constant spray for even coverage, reduces overspray. Low pressure of 2 psi so spray doesn't bounce back
- Extra features: Allows therapist to adjust power
- Details spray machine: Turbine, 10kg
- Full set up packages available: Whitetobrown Platinum Package includes 1 x extraction booth, 1 x HVLP spray system, 6 litres solution.
- Details spray gun: HVLP
- Additional tools: Includes a holder for the spray gun
- Standard warranty: 12 months guarantee
- Facility of loaner equipment: If repair of system is estimated to be over two weeks
- Technical support details: Sales' team can help with trouble-shooting and maintenance
- Training: Accredited
- Details marketing support: Promotional material, i.e. posters, appointment cards and information leaflets

Cubicle

- Brand name: whitetobrown Pro Extraction Booth
- Finish details: Available branded or un-branded
- Size: 2100mm (h) x 1250mm (w) x 950mm (d)
- Special features: 'Stylish, professional'. Minimum maintenance, cleaning and effortless filter replacing

Spray Tan Solution

- Brand name: whitetobrown
- Details: 'Natural and easily-applied, even tan'. Ideal pH balance to work with DHA. In 8.5%, 10% & 12.5%



Naturasun

0870 240 7072 & www.naturasun.com

Spray Tan Machine

- Brand name: Naturasun
- Standard features: 3-speed function
- Extra features: Heat Control
- Details spray machine: Turbine, mobile
- Full set-up packages available: Yes, 3
- Cost per treatment: Under £2
- Details spray gun: HVLP, duel control
- Standard warranty: 6-months to a year
- Facility of loaner equipment: Replacement machine
- Technical support details: Full technical support available, most problems dealt with over phone
- Training details: Reps based UK wide, training can be arranged at client's salon
- Details marketing support: Full marketing with any order. Posters/ window stickers/customer info leaflets.

Spray Tan Solution

- Brand name: Naturasun
- Details: Regular, Starr, Mocha, Chocolate, Dark & Envious, Honey, Toffee, Afterdark, from 6 to 12%

WOW FACTOR

01888 563150 & www.wowproducts.co.uk

Spray Tan Machine

- Brand name: TANTRICK, MiniMist, MaxiMist
- Standard features: HVLP, full body tan below 10 mints.
- Extra features: Tan volume & air-flow can be regulated
- Details spray machine: HVLP turbines, easy to maintain and use, lightweight, suitable for mobile and/ or salon, each about 5kg
- Full set-up packages: Machines are offered on own or as starter package, including marketing material to promote business, training, accessories and retail items.
- Cost per treatment: Less than £2 per full body spray with an average client charge of about £25
- Details spray gun: HVLP
- Standard warranty: 12 months' manufacturers warranty on the machine and 6 months on the spray gun with the exception of the MaxiMist Pro Gun- lifelong
- Facility of loaner equipment: Full rental scheme where therapist can pay a monthly fee for equipment, accredited training, accessories and tanning liquid
- Technical support: Yes
- Training details: Training in own UK and Ireland academies and in owner's salon. Theory and practical, trainer stays in contact afterwards. Accredited by the GUILD of professional therapists, also to get insurance
- Details marketing support: Promotional and marketing material. E.g. leaflets and customer posters, including Dos and DONTs, laminated posters, loyalty and appointment cards and window stickers.

Extraction option

- Details filter: Different types of extraction filters, from mobile and/ or salon use up to large extraction screens
- Additional features extractor fan: Mobile extraction modules fit cubicle for best extraction, can be enhanced with 'wings' to fit the fan flap, with lighting
- Extraction rate: Various extraction rates over 750 cubic meters per hour
- Maintenance/ filter details: Washable filters

Cubicle

- Details: Fixed screen for a 'professional feel and look'
- Set-up requirements: Takes seconds to pop up, suitable for mobile use or small salon

Spray Tan Solution

- Brand name: TANTRICK TANDARE
- Details: 5% - 18% for 'even, lasting tan'. Paraben and streak-free. Anti-ageing & cellulite, slimming and sun protection

